

Sector 101: The Workforce System Evolution

Jasen Jones, Workforce Innovation Board of Southwest Missouri
 Download Slide Deck at workforcezone.net/arkwioa

- **SectorReady™** Toolkit 1.0: <http://www.workforcezone.net/sectorready/>
- **SectorReady™** Introduction Video: <https://vimeo.com/150801811>
- Video on Skills Based Hiring: <https://vimeo.com/165691070>
- IRER Solar Career Map: <http://irecsolarcareemap.org/>
- Solar Career Map Video Demo: <https://youtu.be/x-MqBFthQSU>
- DOL Career Pathways Community of Practice: <https://careerpathways.workforcegps.org/>
- DOL Toolkit Intro Video: <https://youtu.be/6lcSim0leJs>
- DOL Sector Strategies Toolkit: http://www.workforcezone.net/wp-content/uploads/2016/05/CareerPathwaysToolkit_2015.pdf



Jasen Jones, PCED
 Workforce Innovation Board of Southwest Missouri
 (417) 206-1717, Ext. 106
jjones@sectorready.org
workforcezone.net



Toolkit 1.0: The Six P's of SectorReady™

In preparation to implement the SectorReady™ framework of career pathways and partnerships, the WIB's research and development efforts spanned multiple agencies in economic development, workforce, education, and social services. The 6 P's approach simplifies the introduction and adoption of the SectorReady™ framework customized to the strengths and opportunities for the greater Joplin labor market.

Purpose

- *Passion* for the vision
- Improving *perceptions* of sectors
- *Patience* for longer-term impact

Probing

- *Predicting* growth and skill needs
- Overcoming *paradigms*
- *Problem solving* to remove barriers to regional growth

Planning

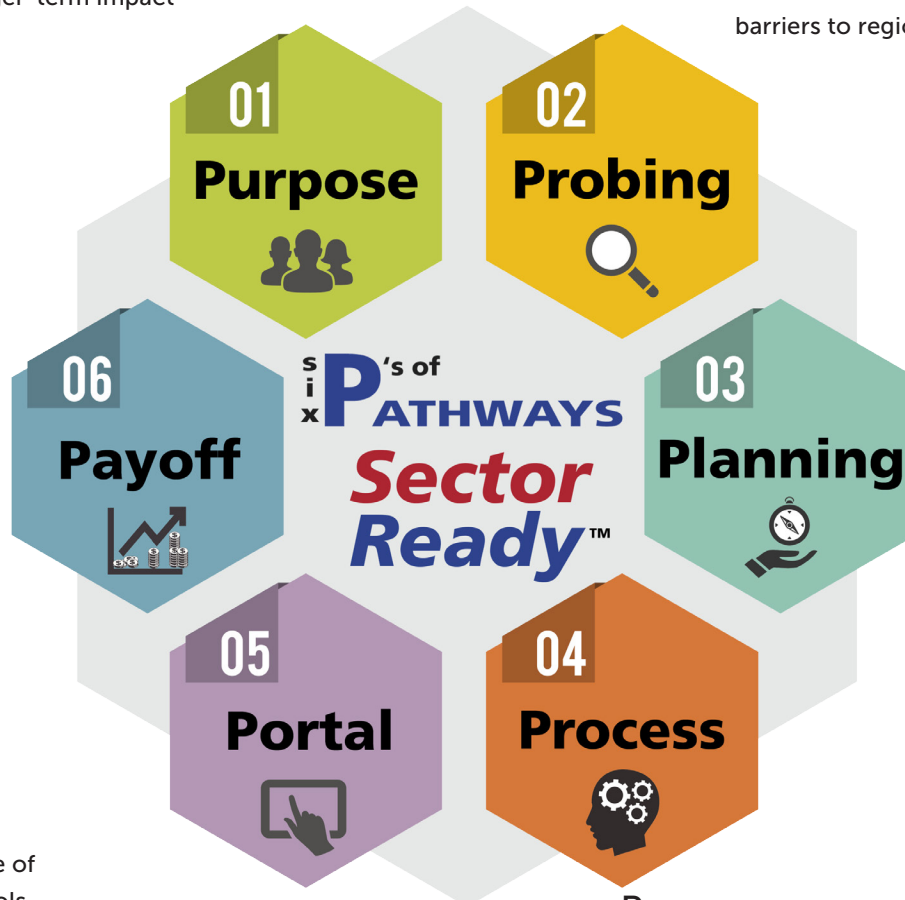
- *Partnerships* of the right people to keep the ship afloat
- *Perfecting* services and products for users through Human Centered Design
- *Prototyping* of models to be tested by workers, employers, schools
- *Pitching* the SectorReady™ model by change agents to decision-makers and investors

Payoff

- *Productivity* and other key metrics for employers
- *Performance* indicators to measure success and regional impact
- Continuous improvement cycles and revisions of pathway tools based on market changes and innovation

Portal

- SectorReady.org suite of interactive pathway tools, testimonials, career exploration trends, job preview videos
- Multiple formats of online, mobile, and print versions for maximum accessibility
- User-friendly resources for families, students, school counselors, and service agencies



Process

- *Profiling* skill standards through WorkKeys® system
- *Prioritizing* knowledge, skills, abilities, and behaviors for training and job selection
- *Preparation* with innovative training that's high-volume, high-impact, and cost-efficient
- *Proving* skill quality and supply through suitable credentials, skill badges, etc.
- *Promotion* of workers between training and job levels
- *Personalized* pathways to meet needs of unique populations' strengths and weaknesses
- *Placement* solutions that enhance the human resources system through efficiency, value, retention, productivity, etc.
- *Practices* that shift culture to innovation and growth with competency-based policies